METRICS THAT MATTER

BY RAJESH SETTY



Note 1: Reflect upon each of the nine questions below and mark your answers for the years 2011 and 2012. After that, think about what that number should be for 2013. Please be honest! [Introductory blog post: Metrics That Matter Most for 2013]

Note 2: If you received this list from someone, just know that they sent this to you because they care for you.

	METRIC	2011	2012	2013 (PLAN)
1	Your capacity to make a significant positive contribution to the world at large	Choose a number 1 2 3 4 5 6 7 8 9 10	Choose a number 1 2 3 4 5 6 7 8 9 10	Choose a number 1 2 3 4 5 6 7 8 9 10
2	Number of people whose capacity was enhanced to make a significant impact in their lives and in the lives of those around them (because of you)	A. Zero B. 0 - 10 C. 11 - 49 D. 50 - 99 E. 100 or more	A. Zero B. 0 - 10 C. 11 - 49 D. 50 - 99 E. 100 or more	A. Zero B. 0 - 10 C. 11 - 49 D. 50 - 99 E. 100 or more
3	Number of <u>lifetime relationships</u> (relationships that span beyond events, companies, causes, geographies etc.) you have invested in.	A. Zero B. 0 - 10 C. 11 - 49 D. 50 - 99 E. 100 or more	A. Zero B. 0 - 10 C. 11 - 49 D. 50 - 99 E. 100 or more	A. Zero B. 0 - 10 C. 11 - 49 D. 50 - 99 E. 100 or more
4	Number of high-quality help requests from people that matter (Note: You get high-quality help requests only when people know you are capable of fulfilling them)	A. Zero B. 0 - 10 C. 11 - 19 D. 20 or more	A. Zero B. 0 - 10 C. 11 - 19 D. 20 or more	A. Zero B. 0 - 10 C. 11 - 19 D. 20 or more
5	What it costs you to make someone's day (Note: As your power and influence grows, cost to make someone's day is lower)	A. Very high B. High C. Medium D. Low E. Very Low	A. Very High B. High C. Medium D. Low E. Very Low	A. Very High B. High C. Medium D. Low E. Very Low
6	Number of days you were "working" in a year (It better be only a few)	A. All the TimeB. Most of the TimeC. SometimesD. Rarely	A. All the TimeB. Most of the TimeC. SometimesD. Rarely	A. All the TimeB. Most of the TimeC. SometimesD. Rarely
7	Number of days you were in a "flow" (passionately engaged in your craft) in a year	A. Rarely B. Sometimes C. Most of the Time D. All the Time	A. Rarely B. Sometimes C. Most of the Time D. All the Time	A. RarelyB. SometimesC. Most of the TimeD. All the Time
8	Number of memorable "moments" that you created for others in a year	A. Zero B. 0 - 10 C. 11 - 49 D. 50 - 99 E. 100 or more	A. Zero B. 0 - 10 C. 11 - 49 D. 50 - 99 E. 100 or more	A. Zero B. 0 - 10 C. 11 - 49 D. 50 - 99 E. 100 or more
9	Number of people who miss you in their past (True test of enrichment. If people miss you in their past, they are thinking their lives would have been better if they had met you earlier.)	A. Zero B. 0 - 10 C. 11 - 49 D. 50 - 99 E. 100 or more	A. Zero B. 0 - 10 C. 11 - 49 D. 50 - 99 E. 100 or more	A. Zero B. 0 - 10 C. 11 - 49 D. 50 - 99 E. 100 or more

2013

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Send the "Metrics that Matter" checklist to someone that you care and help them create an year that they will remember for the rest of their lives.